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# for LIC HFL & NIACL Assistant Mains

#### **Exclusively prepared for RACE students**

Chennai: #1, South Usman Road, T Nagar. | Madurai: #24/21, Near MapillaiVinayagar Theatre, Kalavasal. | Trichy: opp BSNL office, Juman Center, 43 Promenade Road, Cantonment. | Salem: #209, Sonia Plaza / Muthu Complex, Junction Main Rd, State Bank Colony, Salem. | Coimbatore #545, 1st floor, Adjacent to SBI (DB Road Branch), DiwanBahadur Road, RS Puram, Coimbatore | Chandigarh | Bangalore | Erode | Namakkal | Puducherry | Thanjavur | Trivandrum | Ernakulam | Tirunelveli | Vellore |

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#### **INSURANCE**

An arrangement by which a company or the state undertakes **to provide a guarantee of compensation for specified loss**, damage, illness, or death in return for payment of a specified premium. Insurance is a **means of protection from financial loss**. It is a form of risk management, primarily used to hedge against the risk of a contingent or uncertain loss.

#### **TYPES OF INSURANCE**

There are **two main types** of insurance, which covers different aspects in your life:

- > LIFE INSURANCE
- GENERAL INSURANCE

#### **LIFE INSURANCE**

**Life insurance** is an insurance coverage that pays out a certain amount of money to the insured or their specified beneficiaries upon a certain event such as death of the individual who is insured. This protection is also offered in a Family takaful plan, a Shariah-based approach to protecting you and your family. Life insurance is a contract that **offersfinancial compensation in case of death or disability.** 

The coverage period for life insurance is **usually more than a year**. So this requires periodic premium payments, either monthly, quarterly or annually.

The **risks** that are covered by life insurance are:

- Premature death
- > Income during retirement
- Illness

The **main products** of life insurance include:

- > Whole life
- > Endowment
- > Term
- Investment-linked
- Life annuity plan
- > Medical and health

Type of Insurance Policy	Features
İ	



Whole Life Policy	The policyholder pays regular premiums until his death, upon which the corpus is paid out to the family.
Endowment Plans	Endowment plans pay out the sum assured under both scenarios - death and survival
Term Life Insurance	Term insurance is a life insurance product offered by an insurance company which offers financial coverage to the policy holder for a specific time period.
Investment-Linked Insurance	An investment-linked insurance plan is a life insurance that combines investment and protection. Your premiums provide not only a life insurance cover, but part of the premiums will also be invested in specific investment funds of your choice.
Life Annuity Plan	A life annuity is an annuity, or series of payments at fixed intervals, paid while the purchaser (or annuitant) is alive.
Medical and Health Insurance	Health insurance is insurance that covers the whole or a part of the risk of a person incurring medical expenses, spreading the risk over a large number of persons.
Unit Linked Insurance Plans	ULIP is a life insurance product, which provides risk cover for the policy holder along with investment options to invest in any number of qualified investments. The first ULIP was launched in India in 1971 by Unit Trust of India (UTI).
Money Back Policy	Money back plan is a life insurance product as well as an investment plan which provides life insurance cover against death of the policy holder along with periodic returns as a percentage of sum assured.



#### **GENERAL INSURANCE**

**General insurance** is basically an insurance policy that **protects you against losses and damages** other than those covered by life insurance. For more comprehensive coverage, it is vital for you to know about the risks covered to ensure that you and your family are protected from unforeseen losses.

The coverage period for most general insurance policies and plans **is usually one year**, whereby premiums are normally paid on a one-time basis.

The **risks** that are covered by general insurance are:

- Property loss, for example, stolen car or burnt house
- > Liability arising from damage caused by yourself to a third party
- > Accidental death or injury

The **main products** of general insurance includes:

- Motor insurance
- Fire/ Houseowners/ Householders insurance
- > Personal accident insurance
- Medical and Health insurance
- > Travel insurance

Type of Insurance Policy	Features
Motor Insurance	Motor Insurance can be divided into two groups, two and four wheeled vehicle insurance
Health Insurance	Common types of health insurance includes: individual health insurance, family floater health insurance, comprehensive health insurance and critical illness insurance.
Travel Insurance	Travel insurance can be broadly grouped into: individual travel policy, family travel policy, student travel insurance, and senior citizen health insurance.
Home Insurance	Home insurance protects a house and its contents.



Commercial Insurance	Commercial insurance encompasses solutions for all sectors of the
	industry arising out of business operations.

#### **DIFFERENCE BETWEEN LIFE INSURANCE AND GENERAL INSURANCE**

Life Insurance	General Insurance				
Amount assured becomes payable on	Actual financial loss sufferedbecomes				
death or maturity	payable subject to the limit of sum assured				
It is for whole life or for a specified period Usually for a period of one year					
It promotes savings along with financial It provides financial protection only					
protection					
Often used a form on investment	Usually serves it purpose				
Premium usually paid annually	Premium Can be paid annually or lumpsum				
	at one time				

#### **LIFE INSURANCE COMPANIES IN INDIA**

Life	About	Tagline	Chairman /	Head	Туре
Insurance			Managing	quarters	
Companies			Director		
in India					
Life Insurance	It is an Indian state-	YogakshemamVah	V. K. Sharma	Mumbai,	Public
Corporation of	owned insurance group	amyaham		Maharashtra	
India	and investment				
	company. It was				
	founded in 1956.				
Aviva India	It is an Indian life	Kal Par Control	Mr. Trevor Bull	Gurgaon,	Private
	assurance company,			Haryana	
	and a joint venture				
	between Aviva plc, a				

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COACHING INSTI	IBIE FVI LID	1110014111	<u> </u>		
	British assurance company, and Dabur Group, an Indian conglomerate.  As per the Indian insurance sector regulations, Aviva plc has a 49% stake and Dabur has a 51% stake				
	in the JV partnership. It began its operations in July 2002.				
Bajaj Allianz Life Insurance	It is a joint venture between Bajaj Finserv Limited (formerly part of Bajaj Auto Limited) owned by the Bajaj Group of India and Allianz SE, a European financial services company. It began operations on 12 March 2001.	JiyoBefikar	TarunChugh	Pune, India	Private
Birla Sun Life Insurance Company Limited	It is a joint venture between the Indian conglomerate Aditya Birla Group, and Sun Life Financial Inc., an international financial services organisations	Your Dreams, Our Commitment	A. Balasubramanian	Mumbai, Maharashtra	Private



	from Canada. In April				
	2016, Sun Life Financial				
	increased their stake in				
	Birla Sun Life Insurance				
	to 49%.				
Exide Life	It is a 100% Indian	lambasathbharose	Kshitij Jain	Bangalore,	Private
Insurance	owned life insurance	kibaat		Karnataka	
	company, owned by the				
	Exide Industries. It has				
	been operating since				
	2001. It is formerly				
	called ING Vysya Life				
	Insurance Company.				
HDFC	It is a joint venture	Saruthakejiyo	VibhaPadalkar	Mumbai,	Private
Standard Life	between Housing			Maharashtra	
Insurance	Development Finance				
	Corporation Ltd (HDFC),				
	one of India's leading				
	housing finance				
	institution and Standard				
	Life Aberdeen PLC (UK).				
	HDFC Life was				
	established in 2000				
	becoming the first				
	private sector life				
	insurance company in				
	India.				
ICICI	It is a joint venture	ZimmedarikaHum	N.S. Kannan	Mumbai,	Public
Prudential Life	between ICICI Bank and	safar		Maharashtra	
L	l .		l .	l .	1



### **INSURANCE CAPSULE**

Insurance	Prudential plc (UK)				
IDBI Federal	It is a three-way joint-	-	VighneshShahane	Mumbai,	-
Life Insurance	venture of IDBI Bank,			Maharashtra	
	Federal Bank, and				
	Ageas, a multinational				
	insurance giant				
	(Europe).				
India First Life	It is a joint venture	-	R.M.Vishakha	Mumbai,	Private
Insurance	between two of India's			Maharashtra	
Company	public-sector banks -				
	Bank of Baroda (44%)				
	and Andhra Bank				
	(30%), and UK's				
	financial and investment				
	company Legal &				
	General (26%)				
Max Life	It is formerly known as	KaroJyadakaIraad	Analjit Singh	New Delhi,	Private
Insurance	Max New York Life	a		India	
	Insurance Company				
	Limited provides life				
	insurance in India. The				
	company is a no.1				
	subsidiary of Max				
	Financial Services				
	Limited. It was founded				
	in 2000 and its				
	operations began in				
	2001. It is a joint				
	venture between Max				
	Financial Services and				
<del></del>					

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#### **INSURANCE CAPSULE**

Mitsui Sumitomo					
Insurance Company					
It is an Indian business	-		D. Basu	Kolkata,	Public
conglomerate. It was				West Bengal	
established in 1932. Its					
major holding company					
is Peerless General					
Finance & Investment					
Co Ltd, which is the					
India's largest					
Registered Residuary					
Non-Banking Company.					
It is one of the leading	Now be	e double	Ashish Kumar	Mumbai,	Private
life insurance companies	sure		Srivastava	Maharashtra	
in India present since					
2001. PNB MetLife has					
as its shareholders					
MetLife International					
Holdings LLC (MIHL),					
Punjab National Bank					
Limited (PNB), Jammu					
& Kashmir Bank Limited					
(JKB).					
It is a joint venture life	With Us,	, You are	Sanjeev Nautiyal	Mumbai,	Private
insurance company	Sure			Maharashtra	
between State Bank of					
India (SBI), and BNP					
Paribas Cardiff (France).					
SBI owns 70.1% of the					
	It is an Indian business conglomerate. It was established in 1932. Its major holding company is Peerless General Finance & Investment Co Ltd, which is the India's largest Registered Residuary Non-Banking Company.  It is one of the leading life insurance companies in India present since 2001. PNB MetLife has as its shareholders MetLife International Holdings LLC (MIHL), Punjab National Bank Limited (PNB), Jammu & Kashmir Bank Limited (JKB).  It is a joint venture life insurance company between State Bank of India (SBI), and BNP Paribas Cardiff (France).	Insurance Company  It is an Indian business conglomerate. It was established in 1932. Its major holding company is Peerless General Finance & Investment Co Ltd, which is the India's largest Registered Residuary Non-Banking Company.  It is one of the leading life insurance companies in India present since 2001. PNB MetLife has as its shareholders MetLife International Holdings LLC (MIHL), Punjab National Bank Limited (PNB), Jammu & Kashmir Bank Limited (JKB).  It is a joint venture life with Usinsurance company between State Bank of India (SBI), and BNP Paribas Cardiff (France).	It is an Indian business conglomerate. It was established in 1932. Its major holding company is Peerless General Finance & Investment Co Ltd, which is the India's largest Registered Residuary Non-Banking Company.  It is one of the leading life insurance companies in India present since 2001. PNB MetLife has as its shareholders MetLife International Holdings LLC (MIHL), Punjab National Bank Limited (PNB), Jammu & Kashmir Bank Limited (JKB).  It is a joint venture life insurance company between State Bank of India (SBI), and BNP Paribas Cardiff (France).	Insurance Company  It is an Indian business conglomerate. It was established in 1932. Its major holding company is Peerless General Finance & Investment Co Ltd, which is the India's largest Registered Residuary Non-Banking Company.  It is one of the leading life insurance companies in India present since 2001. PNB MetLife has as its shareholders MetLife International Holdings LLC (MIHL), Punjab National Bank Limited (PNB), Jammu & Kashmir Bank Limited (JKB).  It is a joint venture life insurance company between State Bank of India (SBI), and BNP Paribas Cardiff (France).	It is an Indian business conglomerate. It was established in 1932. Its major holding company is Peerless General Finance & Investment Co Ltd, which is the India's largest Registered Residuary Non-Banking Company.  It is one of the leading life insurance companies in India present since 2001. PNB MetLife has as its shareholders MetLife International Holdings LLC (MIHL), Punjab National Bank Limited (PNB), Jammu & Kashmir Bank Limited (JKB).  It is a joint venture life insurance company between State Bank of India (SBI), and BNP Paribas Cardiff (France).

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	total capital and BNP				
	Paribas Cardiff 26% of				
	the capital. It started its				
	operations in the year				
	2001.				
Edelweiss	It is a new age life	-	Rashesh Shah	Mumbai,	Private
Tokio Life	Insurance company in			Maharashtra	
Insurance	India. It is a joint				
	venture between				
	Edelweiss, a diversified				
	financial services				
	conglomerate in India,				
	and Tokio Marine, one				
	of the oldest life				
	insurance companies in				
	Japan.	-			
Aegon Life	Aegon Life Insurance	-	Vineet Arora	Mumbai,	Private
Insurance	Company (formerly			Maharashtra	
Company	known as AegonReligare				
	Life Insurance				
	Company) is an Indian				
	life insurance provider				
	founded in 2008.				
	It is a joint venture				
	between Dutch Aegon				
	N.V., a multinational				
	insurance, pensions and				
	asset management				
	company, and The				
	Times Group (also				



Pariwar

# Chennai RACE Coaching Institute Pvt Ltd INSURANCE CAPSULE

	called Bennett Coleman				
	& Co. Ltd), one of				
	India's largest media				
	conglomerates				
Kotak Life	Kotak Life Insurance	-	G Murlidhar	Mumbai,	Private
Insurance	Limited is a private Life			Maharashtra	
	Insurance company in				
	India. The company was				
	founded in 2001.				
Reliance Life	Reliance Nippon Life	-		Mumbai,	Private
Insurance	Insurance Company		Anmol Ambani,	Maharashtra	
	(RNLI) is one of the				
	largest life insurance				
	companies in India with				
	a market share of 5%.	_			
Sahara India	Sahara India Pariwar is	-	Subrata Roy	Lucknow,	Private

# the title sponsor of the Indian national cricket team, Indian national hockey team and many other sports.

#### **GENERAL INSURANCE (Non-Life Insurance) COMPANIES IN INDIA**

an Indian conglomerate.
The group has been a

sports in India and was

promoter

major

General	About	Tagline	Head/	Headquarter	Туре
Insurance			Chairman	s	

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Uttar

Pradesh



Companies in						
India						
Agriculture	It offers	Sampann	Bharat Ki	Smt. Alamelu T.	New Delhi,	Public
Insurance	yield-based	Pehchan,		Lakshmanachari	India	
Company of	and weather-	BeemitPhas	alKhushalKis			
India	based crop	an				
	insurance					
	programs in					
	almost 500					
	districts of					
	India. The					
	initial paid-					
	up capital					
	was Rs. 200					
	crores, which					
	was					
	subscribed					
	by the					
	promoting					
	companies,					
	General					
	Insurance					
	Corporation					
	of India GIC					
	(35%),					
	NABARD					
	(30%) and					
	the four					
	public-sector					
	general					



	Γ.	T			
	insurance				
	companies				
	(8.75%)				
	each, viz.,				
	National				
	Insurance				
	Co. Ltd.,				
	Oriental				
	Insurance				
	Co. Ltd.,				
	New India				
	Assurance				
	Co. Ltd., and				
	United India				
	Insurance				
	Co. Ltd.	_			
United India	It is a	Rest Assured with Us	Vijay Srinivas &	Chennai,	Public
Insurance	wholly		S Gopakumar	Tamil Nadu	
Company	owned by		(Joint In-		
	the		charge)		
	Government				
	of India, is				
	the 2nd				
	Largest				
	general				
	insurance				
	company				
	with				
	Premium of				



	Rs.16000+				
	Crore in				
	India. It was				
	incorporated				
	on 18				
	February				
	1938, and				
	was				
	nationalised				
	in 1972.				
Export Credit	It is a	-	GeethaMuralidh	Mumbai,	Public
Guarantee	company		ar	Maharashtra	
Corporation of	wholly				
India	owned by				
	the				
	Government	_			
	of India. It				
	provides				
	export credit				
	insurance				
	support to				
	Indian				
	exporters				
	and is				
	controlled by				
	the Ministry				
	of				
	Commerce.				
	Government				
	of India had				



		<u> </u>			
	initially set				
	up Export				
	Risks				
	Insurance				
	Corporation				
	(ERIC) in				
	July 1957. It				
	was				
	transformed				
	into Export				
	Credit and				
	Guarantee				
	Corporation				
	Limited				
	(ECGC) in				
	1964 and to				
	Export Credit				
	Guarantee				
	Corporation				
	of India in				
	1983.				
The Oriental	It was	Prithvi, Agni, Jal, Akasl	, A V Girija	New Delhi	Public
Insurance	incorporated	Sabki Suraksh	a Kumar		
Company	on 12	HamarePaas			
	September				
	1947 as a				
	government-				
	owned non-				
	life insurance				



				1	
	company. It				
	was				
	Nationalised				
	in 1956.				
New India	It was	India's Premier General	Hemant	Mumbai,	Public
Assurance	founded in	Insurance Company	Rokade& C	Maharashtra	
	1919, and		Narambunathan		
	was		(Joint In-		
	nationalised		charge)		
	in 1973. New				
	India				
	Assurance is				
	the first				
	Indian non-				
	life company				
	to reach	_			
	Rs.18,000				
	crore global				
	gross				
	premium. It				
	is fully				
	owned by				
	GOI.				
National	It is a state	Trusted Since 1906	K Sanath Kumar	West Bengal,	Public
Insurance	owned			Kolkata	
Company	general				
	insurance				
	company in				
	India. It was				
	established				
ļ <u> </u>	I.		l	l	



	in 1906 and				
	nationalised				
	in 1972.				
GIC Re (Re	It was the	AapatkaleRakshisyami	Alice G. Vaidyan	Mumbai,	Public
Insurance	sole			Maharashtra	
Companies)	reinsurance				
	company in				
	the Indian				
	insurance				
	market with				
	over four				
	decades of				
	experience.				
Royal	A subsidiary	-	MS Sreedhar	Chennai,	Public
Sundaram	of Sundaram	_		Tamil Nadu	
General	Finance, is				
Insurance	the first				
	private				
	sector				
	general				
	insurance				
	company in				
	India to be				
	licensed in				
	October				
	2000 by				
	IRDAI.				
Apollo Munich	It is Founded	We Know Healthcare,	Antony Jacob	Gurgaon,	Private
Health	on 8 August	We Know Insurance		Haryana	
L	l	l	1	l	



COADIMINO MOM					
Insurance	2007, it is a				
	joint venture				
	between the				
	Apollo				
	Hospitals				
	group and				
	Munich				
	Health				
	(Germany).				
Cholamandala	It is an	-	S.S	Chennai,	Public
m MS General	Indian		Gopalaratnam	Tamil Nadu	
Insurance	insurance				
	firm and a				
	joint venture				
	between the				
	Murugappa	-			
	Group, an				
	Indian				
	conglomerat				
	e, and the				
	Mitsui				
	Sumitomo				
	Insurance				
	Group				
	(MSIG), a				
	Japanese				
	insurance				
	company.				
Bajaj Allianz	The company	JiyoBefikar	TapanSinghel	Pune,	Private
General	is a joint			Maharashtra	



Transpara		T				<u> </u>
Insurance	venture					
	between					
	Bajaj Finserv					
	Limited					
	(formerly					
	part of Bajaj					
	Auto					
	Limited)					
	owned by					
	the Bajaj					
	Group of					
	India and					
	Allianz SE, a					
	German					
	financial					
	services					
	company.					
Bharti AXA	It is a joint	Jeevan	Suraksha	Sanjeev	Mumbai,	Private
General	venture	kaNayaNazariy	'a	Srinivasan	Maharashtra	
Insurance	between					
	Bharti					
	Enterprises					
	and AXA					
	business					
	Group that					
	operates in					
	India. Bharti					
	Enterprises					
	shares 51%					



	stake in the				
	venture				
	while AXA				
	Group shares				
	49% stake.				
	It has				
	started its				
	operations in				
	India from				
	August 2008.				
Cigna TTK	It is a health	-	PrasunSikdar	Mumbai,	Private
	insurance			Maharashtra	
	firm				
	established				
	as a joint				
	venture	_			
	between the				
	Cigna, the				
	global				
	insurance				
	player and				
	TTK Group,				
	an Indian				
	conglomerat				
	e. It was				
	incorporated				
	on 12 March				
	2012, under				
	the				
	Company's				



	Act of 1956				
HDFC ERGO	It is a 51:49	-	Ritesh Kumar	Mumbai,	Private
General	joint venture			Maharashtra	
Insurance	between				
Company	HDFC Ltd.				
, ,	and ERGO				
	International				
	AG, a				
	Germany-				
	based				
	company				
	that is part	-			
	of the				
	Munich Re				
	Group.				
	Larsen &				
	Toubro				
	Limited has				
	divested its				
	100% stake				
	in L&T				
	General				
	Insurance				
	Company				
	Limited to				
	HDFC ERGO				



	General				
	Insurance				
	Company				
	Limited on				
	June 3,				
	2016, vide a				
	share				
	Purchase				
	Agreement.				
ICICI Lombard	Established	Quick easy Smart	BhargavDasgupt	Mumbai,	Private
	in 2001,		a	Maharashtra	
	ICICI				
	Lombard				
	General				
	Insurance				
	Company is	_			
	a joint				
	venture				
	between				
	ICICI Bank				
	and Fairfax				
	Financial				
	Holdings				
	Limited - a				
	financial				
	services				
	company				
	based in				
	Toronto.				
	ICICI bank				



	had 64%				
	stake				
	venture. It				
	is the largest				
	private				
	sector				
	general				
	insurance				
	company in				
	India in the				
	venture				
	while Fairfax				
	had 35% in				
	the joint				
IFFCO Tokio	It is a joint		Warendra Sinha	Gurgaon,	Private
ı		440			
	venture	-		Haryana	
	venture between	-		Haryana	
		-		Haryana	
	between	_		Haryana	
	between Indian	_		Haryana	
	between Indian Farmers	_		Haryana	
	between Indian Farmers Fertiliser	_		Haryana	
	between Indian Farmers Fertiliser Cooperative	_		Haryana	
	between Indian Farmers Fertiliser Cooperative (IFFCO) and			Haryana	
	between Indian Farmers Fertiliser Cooperative (IFFCO) and its associates			Haryana	
	between Indian Farmers Fertiliser Cooperative (IFFCO) and its associates and Tokio			Haryana	
	between Indian Farmers Fertiliser Cooperative (IFFCO) and its associates and Tokio Marine and Nichido Fire Group.			Haryana	
	between Indian Farmers Fertiliser Cooperative (IFFCO) and its associates and Tokio Marine and Nichido Fire			Haryana	



•					
	shareholding				
	and TOKIO				
	MARINE				
	holds 49%				
	shareholding				
	in IFFCO-				
	Tokio				
	General				
	Insurance.				
Liberty	It is a joint	-	Roopam	Mumbai,	Private
Videocon	venture		Asthana	Maharashtra	
General	between the				
Insurance	Boston-				
	based				
	insurance				
	company	_			
	Liberty				
	Mutual				
	Insurance				
	Group and				
	India-based				
	Videocon				
	Industries				
Reliance	Reliance	-	Rakesh Jain	Mumbai,	Private
General	General			Maharashtra	
Insurance	Insurance				
	was				
	incorporated				
	on 17 August				
	2000.				
I	1		l	1	



Religare	Founded in	Value that Bind	Anuj Gulati	New Delhi	Public
Health	1984,				
Insurance	initially				
Company	Religare was				
Limited	a stock				
	brokerage				
	firm called				
	Religare				
	Securities				
	Ltd (RSL)				
	and was				
	admitted to				
	the National				
	Stock				
	Exchange				
	(NSE) in	_			
	1994. It				
	offers an				
	integrated				
	suite of				
	financial				
	services				
	through its				
	underlying				
	subsidiaries				
	and				
	operating				
	entities,				
	includes				



CUACHING INSTIT	DIE PVI LID	1110014	HIGH CHIL		
	Loans to				
	Small and				
	Medium				
	Enterprises				
	(SME)'s.				
Star Health	It is an	-	V. Jagannathan	Chennai,	Private
and Allied	Indian			Tamil Nadu	
Insurance	insurance				
	company				
	that				
	commenced				
	its				
	operations in				
	2006. The				
	company				
	primarily	_			
	focuses on				
	Health				
	Insurance,				
	Travel				
	Insurance				
	and Accident				
	policies.				
Tata AIG	It is a joint	-	Neelesh Garg	Mumbai,	Private
General	venture			Maharashtra	
	between the				
	Tata Group				
	and				
	American				
	International				
		•			



	1			1	T
	Group (AIG).				
	Tata Group				
	holds 74 per				
	cent stake in				
	the				
	insurance				
	venture with				
	AIG holding				
	the balance				
	26 percent.				
Universal	It is a private	-	Rajiv Kumar	Mumbai,	Public
Sompo	public joint			Maharashtra	Private
General	venture in				Partnershi
Insurance	general				р
Company	insurance				
	where two				
	nationalized				
	banks,				
	namely				
	Allahabad				
	Bank and				
	Indian				
	Overseas				
	Bank, one				
	private				
	sector bank				
	namely				
	Karnataka				
	Bank Ltd,				



#### **INSURANCE CAPSULE**

one FMCG			
namely			
Dabur			
Investment			
Corp and a			
leading			
general			
insurer from			
Japan			
namely			
Sompo Japan			
Nipponkoa			
Insurance			
Inc have			
formed a			
general	-		
insurance			
company. It			
is India's			
first Public -			
Private			
Partnership			
in General			
Insurance			
Industry.			

#### <u>IRDAI</u>

The Insurance Regulatory and Development Authority of India (IRDAI) is an autonomous, statutory agency tasked with regulating and promoting the insurance and re-insurance industries in India. It was constituted by the Insurance Regulatory and Development Authority Act, 1999, an Act of Parliament



#### **INSURANCE CAPSULE**

passed by the Government of India. The agency's **headquarters** are in **Hyderabad**, **Telangana**, where it moved from Delhi in 2001. There are 28 general insurance companies, including the Export Credit Guarantee Corporation of India and the Agriculture Insurance Corporation of India, and 24 life-insurance companies operating in the country.

Section 4 of the IRDAI Act 1999 specifies the authority's composition. IRDAI is a 10-member body including the chairman, five full-time and four part-time members appointed by the government of India. This body was chaired by Subhash Chandra Khuntia and its full-time members were P. J. Joseph, NileshSathe, V. R. Iyer, PournimaGupte and D. D. Singh.

#### **About IRDAI Act, 1999:**

An Act to provide for the **establishment of an Authority** to protect the interests of holders of insurance policies, to regulate, promote and ensure orderly growth of the insurance industry and for matters connected therewith or incidental thereto and further to amend the **Insurance Act, 1938**, the Life **Insurance Corporation Act, 1956** and the **General Insurance Business (Nationalisation) Act, 1972.** 

#### List of Important Terms and its Definition Under Insurance Sector

#### **Absolute Assignment:**

An **absolute assignment** is the act of complete transfer of the ownership (all rights, benefits and liabilities) of the policy completely to other party without any terms and condition.

For instance, a policy owner X wants to gift his life insurance policy to another person named Y. Hence X is doing absolute assignment. Here X is the assignor and Y is the assignee. Now all benefits, returns and even the liabilities are in the name of Y. If Y wants, he can further use absolute assignment and transfer the policy to other party.

#### **Actuaries:**

A person with expertise in the fields of economics, statistics and mathematics, who helps in risk assessment and estimation of premiums etc for an insurance business, is called an **actuary**. Actuaries play a crucial role in the operation and profitability of any insurance business.

#### **Actual Cash Value:**

A **valuation of the damaged property**, i.e. its monetary worth at market value immediately preceding the occurrence of the loss, is called **actual cash value** of the property. It gives the estimate of the cost of replacement or repair of the damaged asset.

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#### Agent:

An **agent** is a person who represents an insurance firm and sells insurance policies on its behalf. Their services can be rewarded in the form of salary or commission. There are **two types** of agent. They are

#### > Independent agents

It may represent **many insurance firms** and receive commission for their services accordingly.

#### Captive or Exclusive agents

It is exclusively employed by a **particular insurance firm** and sell policies of the same.

#### **Aggregate Limit:**

Usually refers to liability insurance and indicates the amount of coverage that the insured has under the contract for a specific period of time, usually the contract period, no matter how many separate accidents might occur.

#### **Appraisal Value:**

**Appraisal value** is used to measure the value of an insurance company. It is also known as actuarial appraisal value. It includes:

- 1. Present Value of existing business, also called **Embedded Value**.
- 2. Value of new business, that is the present value of the future business profits.
- 3. Adjusted book value.

#### **Assessed Value:**

For taxation, a property is assessed for its monetary worth. This ascertained price is known as assessed value. This assessment is done at an annual basis, considering factors such as property values and market conditions in the neighboring areas. Insurance companies may not use these valuations for indemnification, etc. In general, this assessed value tends to be less than the fair or actual market price of the property.

#### **Assignor:**

A party or entity who transfers the rights of the contract they hold to another party (assignee) is called the **assignor**. Assignor transfers the complete rights of ownership and benefits pertaining to the contract to the assignee. For instance, party A gives an absolute assignment to party B of an insurance policy of Rs. 1 lakh. Here A becomes the assignor.

#### **Bailee:**



#### **INSURANCE CAPSULE**

**Bailee** is person legally holding the goods of another, may be for payment or other reason. Motors garages and watch repairers have a responsibility to take care of the items in their custody and this gives them an insurable interest even though he is not owner.

#### **Bancassurance:**

**Bancassurance** means selling insurance product through banks. Banks and insurance company come up in a partnership wherein the bank sells the tied insurance company's insurance products to its clients.

#### **Cede or Ceding Company:**

**Ceding company** is an insurance company that transfers the insurance portfolio to a reinsurer. The insurer however is liable to pay the claims in the event of default by the reinsurer.

#### **Concealment:**

**Concealment** is the act of hiding or not putting forward any relevant fact in front of the insurer that need to be revealed. An applicant commits this fraudulent act intentionally or unintentionally that may lead to loss to the insurer. Hence concealment **may lead to risk** for the insurer.

#### **Contingent Beneficiary:**

For instance, the owner of the policy chooses his/her spouse as the primary beneficiary. However, the spouse dies at the same time as that of the insured. Here the children of the insured will become the **contingent beneficiary.** 

#### **Deferred Acquisition Cost:**

The practice of deferring the outlays incurred in the acquisition of new business over the term of the insurance contract is called **deferred acquisition cost**.

#### **Expense Loading:**

Expense loading is the amount included in the **premium charged by an insurance company** to cover its administrative and maintenance costs.

#### **General Insurance:**

Insurance contracts that do not come under the ambit of life insurance are called **general insurance**. The different forms of general insurance are fire, marine, motor, accident and other miscellaneous non-life insurance. Like life insurance, general insurance products come at a price in the form of premium.

#### **Group Policy:**



#### **INSURANCE CAPSULE**

**Group policy** provides coverage to a group of people which can be a professional group like employee-employer group or an informal group. Group policy provides coverage at a **lower cost per person** in the group. Therefore, a group policy is more affordable than an individual policy. If the participant wishes to leave the group, his/her coverage might be ceased.

#### **Guaranteed Survival Benefit:**

**Guaranteed survival benefits** are benefit given to the policy holder during or upon completion of the policy tenure. Survival benefit applies only in the case the insured is alive. If not, the insured is entitled to receive death benefits.

#### **Indemnity:**

**Indemnity** means making compensation payments to one party by the other for the loss occurred. Indemnity is based on a **mutual contract** between two parties (one insured and the other insurer) where one promises the other to compensate for the loss against payment of premiums.

#### **Lapsed Policy:**

The policy for which all benefits to the policy holder cease and is terminated due to non - payment of premium amount on the due date or even after the grace period is called a **lapsed policy.** To avoid losses to all parties, generally the revival and reinstatement is encouraged and facilitated.

#### **Life Annuity:**

**Life annuity** is an insurance product in which the annuitant receives a series of future payments for his/her lifetime after retirement. The annuitant must pay a predetermined payment or a series of regular payments till he/she is working.

#### Mitigation:

**Mitigation** means reducing risk of loss from the occurrence of any undesirable event. This is an important element for any insurance business to avoid unnecessary losses.

#### Nominee:

A person who receives the benefit in case of death of the insured person is a **nominee.** The insured person chooses or nominates his/her nominee at the time of buying the life insurance policy. Nominee is usually the spouse, children or parents. The insured person can nominate one or more person as his/her nominee.

#### **Premium:**



**Premium** is an amount paid periodically to the insurer by the insured for covering his risk. The premium paying frequency can be different. It can be paid in monthly, quarterly, semi-annually, annually or in a single premium.

#### **Paid Up Policy:**

**Paid-up policy** falls into the category of **traditional insurance plans**. The sum assured is limited to the paid-up value. It is calculated as the ratio of number of premiums paid to the total number of premiums that were supposed to be paid according to the policy multiplied by the sum assured at maturity.

#### **Penetration Rate:**

**Penetration rate** indicates the level of development of insurance sector in a country. Penetration rate is measured as the ratio of premium underwritten in a particular year to the GDP.

#### **Proposal Form:**

**Proposal form** is the most important and basic document required for life insurance contract between the insured and insurance company. It includes the insured's fundamental information like address, age, name, education, occupation etc. It also includes the person's medical history.

#### **Reinsurance Risk:**

**Reinsurance risk** refers to the inability of the ceding company or the primary insurer to obtain insurance from a reinsurer at the right time and at an appropriate cost. The inability may emanate from a variety of reasons like unfavourable market conditions, etc.

#### **Reinstatement:**

If an insured person fails to pay the premium due to various circumstances and as a result the insurance policy gets terminated, then the insurance coverage can be renewed. This process of putting the insurance policy back after a lapse is known as **reinstatement**.

#### **Retention Limit:**

The maximum amount of risk retained by an insurer per life is called **retention**. Retention is computed on the basis of Net Amount at Risk. Beyond that, the insurer cedes the excess risk to a reinsurer. The point beyond which the insurer cedes the risk to the reinsurer is called **retention limit**.

#### **Revival Period:**

Insurance policy lapses when the insured defaults on the **payments of renewal premium beyond a grace period**. Insurance companies provide an option of reactivating the lapsed policy, within a specific period of time post the grace period. This period offered by the insurer to revive the policy and avail



#### **INSURANCE CAPSULE**

benefits pertaining to it is termed as **revival period**. In this case, the policy holder needs to pay the interest along with the unpaid premium.

#### **Risk Assessment:**

**Risk assessment**, also called underwriting, is the methodology used by insurers for evaluating and assessing the risks associated with an insurance policy. The same helps in calculation of the correct premium for an insured.

#### **Surrender Value:**

It is the amount the policyholder will get from the life insurance company if he decides to **exit the policy before maturity.** 

As per a recent Insurance and Regulatory Development Authority (IRDA) directive, life insurance companies have been asked not to levy surrender charges if the policyholder chooses to terminate the cover after **five years**.

#### **Third Party Insurance:**

It is referred to as a **'third-party' cover** since the beneficiary of the policy is someone other than the two parties involved in the contract (the car owner and the insurance company). The policy does not provide any benefit to the insured. However, it **covers the insured's legal liability** for death/disability of third-party loss or damage to third-party property.

#### **Vesting Bonus:**

**Vesting bonus** is the bonus given by the insurer to the policy holder after ascertaining its assets and liabilities. If, however, the policy is surrendered before maturity, the vesting bonus is added to the paid-up value (reduced sum assured) provided the policy has completed a stipulated period of time.

#### **ABBREVIATIONS**

- ACA Association of Corporate Counsel
- **ACCA** Association of Chartered Certified Accountants
- **ACAS -** Associate of the Casualty Actuarial Society
- **ACSR** Accredited Customer Service Representative
- ADB Accidental Death Benefit
- **ADR** Alternative Dispute Resolution
- **AIAF** Associate in Insurance Accounting and Finance
- **AIRB** Aviation Insurance Rating Bureau



#### **INSURANCE CAPSULE**

ANST -	American	National	Standards	Institute

AIP - Annual Implementation Plan

AIPSO - Automobile Insurance Plans Service Office

AIRAC - All Industry Research Advisory Council

AIRB - Aviation Insurance Rating Bureau

AIRMIC - Association of Insurance and Risk Managersin Industry and Commerce

**ALOP - Advance Loss of Profit** 

**ALOS - Average Length of Stay** 

AMW - Average Monthly Wage

ARS - Auction Rate Security

**ART**- Alternative Risk Transfer; Annual Renewable Term (life insurance)

**ASLI** - Associate in Surplus Lines Insurance

**BIC** - Business Income Coverage

**BPF** - Basic Premium Factor

**BPL** - Bankers Professional Liability

**CAPM** - Capital Asset Pricing Model

**CARE** - Credit Analysis and Research Limited

**CARF** - Commission on Accreditation of Rehabilitation Facilities

**CAD** – Capital Account Deficit

COI - Certificate of Insurance

COR - Cost Of Risk

CPI - Consumer Price Index

**C&S** - Capital and Surplus

CVA - Captive Value Added

DCC - Domestic Cell Captive

DCF - Discounted Cash Flow

**DEP** - Direct Earned Premium

**DFA** - Dynamic Financial Analysis (risk model)

**DFIRM** - Digital Flood Insurance Rate Map

**DICGC** - Deposit Insurance and Credit Guarantee Corporation of India



#### **INSURANCE CAPSULE**

DPP -	Deferred	Premium	Payment	t Plan
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ECI - Export Credit Insurance

**EFT** - Electronic Funds Transfer

**ELP** - Excess Loss Premium

**ELR** - Expected Loss Rate

EP - Earned Premium

**ESOP** - Employee Stock Ownership Plan

EPS - Earnings Per Share

**ERD** - Expected Reinsurer Deficit

FAA - Federal Arbitration Act

FASB - Financial Accounting Standards Board

**GAAR** - General Anti- Avoidance Rule

**GFD** - Gross Fiscal Deficit

**GWP** - Gross Written Premium

ICIA - International Credit Insurance Association

**ICSID** - International Center for the Settlement of Investment Disputes

**IPT** - Insurance Premium Tax

LPT - Loss Portfolio Transfer

MCR - Minimum Capital Requirement

PMF - Package Modification Factor

PMI -Private Mortgage Insurance

**SLR -** Stop-Loss Reinsurance

**ULIPs** - United Linked Insurance Plans

**UPR** - Unearned Premium Reserve

**WACC - Weighted Average Cost Of Capital** 

WP - Waiver of Premium Rider

YRCT - Yearly Renewable Convertible Term

YRT - Yearly Renewable Term