

Automotive Component Manufacturers Association of India

07th December, 2018

To: All Members

Building Independent Aftermarket Open Catalogue for ACMA Members

ACMA, as members may be aware has been working on industry accepted standard system for Parts Catalogue that the Aftermarket Trading Partners could use to enable data consistency at all levels in the demand chain and to make it more transparent and efficient.

This is in view of major challenge faced by the growing Indian aftermarket segment on the opportunity lost to the highly unorganised part manufacture in the aftermarket trade.

ACMA has been intensively working in this direction over the last 12-18 months and has finalised on the Common Catalogue System through the services of TecAlliance.

TecAlliance, an initiative of ACMA, is a consortium of Tec Doc from Europe and Pitzo, an Indian start up to provide this service.

We are pleased to inform, TecAlliance have released their Offer for Building the Independent Aftermarket Open Catalogue for ACMA following a series of discussions.

The Aftermarket Catalogue will be a standard catalogue conforming to International TecDoc Cataloguing Standards hosted web catalogue in the cloud with full security and functionalities such as multiple search options, multiple view options, with the ability to integrate this with PoS (Point of Sales) systems.

To start with, the web catalogue will be built for PVs/LCVs. Progressively, the catalogue will expand for the rest of segments in a phased manner.

The catalogue will be distributed in the web only and no other mode to avoid security and copyright violations.

All Terms and Conditions have been agreed upon as per ACMA RFQ.

TecAlliance has given an Introductory Offer to ACMA membership for the first 3 months or the first 30 accounts signing up (whichever earlier), details of which are given in the Annexure.

Contract:

Data Suppliers (DS) intending to put their parts into TecDoc catalogue will be required to provide information sought for by TecAlliance and enter into a contract through the Annexures that will be provided by TecAlliance.

Please use the link below to Register your self directly with TecAlliance.

URL: <https://www.tecalliance.net/en/products-and-solutions/become-a-data-supplier-india/>

The Contract will be effective only after closure of these and all payments as per Terms agreed.

Members will be required to appoint a SPoC (Single Point of Contact) by TecAlliance within their organisation with whom TecAlliance will coordinate.

The contact person in Indian subsidiary of TecAlliance will be:

Mr R Srivatchan

Email: vats.tecalliance@gmail.com

M: 098400 48739

The ACMA Aftermarket Common Digital Catalogue will support all aftermarket stake holders. ACMA's initiative in this regard would be a landmark initiative which currently suffers losses on account of substandard parts causing safety hazards, loss of business and profits for genuine part manufacturers and marketers, tax evasion and accumulation of inventory at different levels in demand chain.

The web catalogue will benefit the whole ecosystem around Aftermarket in the country which includes manufacturers, distributors, retailers and the customers.

Members are requested to kindly fully cooperate with TecAlliance officials who will be building this catalogue under the limitations and peculiarities of the Indian context.

We look forward to your cooperation and support.

Secretary