

Giving antiques a second chance



Within the world of Maltese Antiques and Fine Arts, there is an auctioneer who has not only gained the respect of antique collectors and dealers, but is also recognition by some of the best known International Auction Houses. Pierre Grech Pillow of Obelisk Auctions might be relatively young, but having lived around antiques and worked with all local auctioneers, he has developed an innate sense of what constitutes value, quality and finesse, second to none. This has helped him in setting up and establishing Obelisk Auctions in a relatively very short space of time.

"Having set up Obelisk Auctions in 2006", recalled Pierre, "we went on to consolidate our relationship with antiques in a determined manner by catering for a variety of auctioning departments through flexibility, personal effort and entrepreneurship. Today we have made Obelisk the leading auction house in Malta. We are well and truly established and we have now moved on to make a dream become reality by launching our own Auctions Gallery in a prominent location in Attard". The Gallery housed in an 18th Century Palazzo, serves as a base from which Obelisk Auctions runs its multi-faceted functions.

Pierre goes on to say, "It was the obvious next step forward. Having learned much about the antiques trade from my own father, I spent many years dreaming of having my own auction rooms so as to be able to expand on the variety of services we could offer to our clients. People walk in with all sorts of requests, whether they want to sell something as small as a vase or whether

it's an entire collection of antiques. We are not only about selling the entire contents of an estate; we can also sell the property itself. The Auctions Gallery includes a number of auction rooms where we hold our regular Antiques and Fine Arts auctions. By having a 'base' to come to, antiques enthusiasts who appreciate our services and manner of auctioning, can visit any time they want, to view auction listings, examine items at close range and discuss antiques with us and our Consultants whether they are interested in buying or indeed selling."

"To-date we have achieved record prices in Maltese furniture, Old Master paintings, Contemporary Art and Arms and Militaria. The list goes on and on, and includes the sale of contents of entire estates, entire collections, judicial sales by auction, as well as industrial and commercial auctions".

Pierre went on to say that it is the Antiques and Fine Arts auctions which attract the most interest, with major collectors, dealers and designers flocking to the auction rooms to bid for their favourite pieces. "Yet there is more to the Obelisk Auctions Gallery than just holding auctions and housing antiques. From time to time, we organise special talks and seminars that attract not only connoisseurs and collectors keen to learn about their favourite antiques but also members of the general public who want to learn about general interest topics. A case in point was the recent series of lectures organised by FAA."

Backed by a steadily growing team, Pierre is constantly seeking

to diversify his range of services linked to the world of antiques. The latest addition is a very new department within the Obelisk Auctions Gallery, the Obelisk Jewellery Department, which will be managed by Marika Azzopardi. Tapping the interesting and vibrant antique jewellery market seems to be the obvious next step

forward. "We are introducing our jewellery department which will be focusing on preparing for the sale by auction of antique and vintage jewellery. Obelisk Auctions is planning a major jewellery auction later this year and for this reason we are already busy collecting jewellery items from varied collectors, including

foreign ones. Anybody wishing to sell their jewellery by auction is more than welcome to contact us about it."

Our next auction will be held on 1 and 2 July at the Obelisk Auctions Gallery in Attard.

www.obeliskauctions.com



OBELISK AUCTIONS[®]
GALLERY
Auctioneers & Valuers



(A fine example of our set up during auction viewing.)

Pierre Grech Pillow
Auctioneer & Valuer

Entries are currently being accepted for forthcoming auctions

OUR NEXT ANTIQUES & FINE ARTS AUCTION AT OBELISK AUCTIONS GALLERY
Viewing: from Saturday 25th till Wednesday 29th June 2011 from 10am till 8pm
Auction: From Thursday 30th June till Saturday 2nd July 2011 at 2:30pm



Obelisk Auctions Gallery & Offices: Villa Drusilla, No.1, Mdina Road, Attard.
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Office Hours:
Monday – Friday 8:30am – 5:00pm | Saturdays 9:00am – 1:00pm



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