

FERGUSON PLC  
ST HELIER, Jersey (United Kingdom)

**WOLSELEY** Active  
BvD ID n° GBJE106605

Publicly quoted  
This company is the Global Ultimate Owner of the Corporate Group

### Peer comparison

Accounting year: Peer group year	Year	Operating revenue (Turnover)		P/L before tax	
		th EUR		th EUR	
<i>Median</i>		2,501,460		148,588	
<i>Standard deviation</i>		5,008,164		442,085	
<i>Average</i>		3,766,406		338,171	

FERGUSON PLC	2017	19,387,746	1	1,200,823	1
HD SUPPLY INC	2017	4,110,939	2	288,994	2
JOHNSTONE SUPPLY INC	2017	2,501,460	3	n.a.	
FIRST SUPPLY LLC	2017	2,501,460	3	n.a.	
PACE SUPPLY CORP	2017	2,501,460	3	n.a.	
GROUPE DESCHENES INC	2017	2,501,460	3	n.a.	
FAMOUS ENTERPRISES INC	2017	2,501,460	3	n.a.	
AUTONEUM HOLDING AG	2017	1,908,647	8	148,588	3
HOME&DRY LIMITED	2017	1,440,674	9	n.a.	
TEST RITE INTERNATIONAL CO., LTD.	2017	1,039,737	10	31,036	4
FUJIKIZAI CO.,LTD.	2017	1,035,421	11	21,412	5

Accounting year: Peer group year	Year	P/L for period [=Net income]		Total assets	
		th EUR		th EUR	
<i>Median</i>		78,056		1,268,983	
<i>Standard deviation</i>		388,691		3,799,706	
<i>Average</i>		353,716		3,326,869	

FERGUSON PLC	2017	876,276	1	10,635,059	1
HD SUPPLY INC	2017	778,678	2	3,466,322	2
JOHNSTONE SUPPLY INC	2017	n.a.		n.a.	
FIRST SUPPLY LLC	2017	n.a.		n.a.	
PACE SUPPLY CORP	2017	n.a.		n.a.	
GROUPE DESCHENES INC	2017	n.a.		n.a.	
FAMOUS ENTERPRISES INC	2017	n.a.		n.a.	
AUTONEUM HOLDING AG	2017	78,056	3	1,268,983	3
HOME&DRY LIMITED	2017	n.a.		n.a.	
TEST RITE INTERNATIONAL CO., LTD.	2017	22,991	4	638,949	4
FUJIKIZAI CO.,LTD.	2017	12,579	5	625,030	5

Accounting year: Peer group year	Year	Shareholders funds		Number of employees	
		th EUR			
<i>Median</i>		502,019		749	
<i>Standard deviation</i>		1,378,194		11,624	
<i>Average</i>		1,183,598		6,085	

FERGUSON PLC	2017	3,845,318	1	39,205	1
HD SUPPLY INC	2017	1,176,848	2	n.a.	
JOHNSTONE SUPPLY INC	2017	n.a.		75	9
FIRST SUPPLY LLC	2017	n.a.		750	5
PACE SUPPLY CORP	2017	n.a.		75	9
GROUPE DESCHENES INC	2017	n.a.		1,500	4
FAMOUS ENTERPRISES INC	2017	n.a.		375	7
AUTONEUM HOLDING AG	2017	502,019	3	12,133	2
HOME&DRY LIMITED	2017	n.a.		180	8
TEST RITE INTERNATIONAL CO., LTD.	2017	214,329	4	5,806	3
FUJIKIZAI CO.,LTD.	2017	179,475	5	747	6

### Peer group definition

Closest 10 international companies according to the Operating revenue (Turnover) of the subject company for the last available year (2017) amongst the standard peer group.

The standard peer group is based on NACE Rev. 2 industry classification: 4674 - Wholesale of hardware, plumbing and heating equipment and supplies.